# Meet Spotnana's leadership team

### 150+ years of travel experience



## **Steve Singh**

#### **Executive Chairman**

Steve is a travel industry veteran and through the Madrona Venture Group, where he serves as Managing Director, he is an investor in Spotnana. Steve serves as our Executive Chairman and is actively involved at Spotnana. Before joining Madrona in 2020, Steve was the founder and CEO of Concur, and served on the Executive Board of SAP running SAP's cloud business group.



## Sarosh Waghmar

#### Founder and CEO

Sarosh has spent over 20 years building successful businesses in the travel space. As co-founder and CEO of Spotnana, he leads the company's efforts to build the industry's first Travel-as-a-Service Platform. His passion is to provide the travel industry with a modern technology stack that opens the door to a new generation of traveler experiences. Before Spotnana, Sarosh founded WTMC, which was the first travel management company to build direct connections to global airlines at the highest possible level of certification.



## Shikhar Agarwal

### Co-founder & CTO

Shikhar has spent the last decade building powerful data and AI/ML platforms. As co-founder and CTO of Spotnana, he leads the company's efforts to solve the travel industry's most complex technical challenges. Prior to Spotnana, Shikhar was a founding engineer at ThoughtSpot, where he led the architecture of its data analytics and warehousing solution. He was also part of Google Brain building the leading Deep Learning open source tool TensorFlow.

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## Johnny Thorsen

#### **VP** Partnerships

Johnny is a global technology evangelist in the corporate travel and mobile world with proven ability to start new business and develop new services within large companies. Johnny's extensive travel technology background ranges from writing code, to marketing new products and services, to creating completely new business models that drive disruptive innovation. He has held senior positions in companies such as GetThere, Sabre, Travelport, conTgo, Concur, SAP, Mezi, and American Express Digital Labs prior to joining Spotnana.



## **Bill Brindle**

#### **VP** Travel Operations

Bill is responsible for Spotnana's supplier relationships and operations for providing exceptional service to travelers. Prior to Spotnana, Bill served as COO of American Express Global Business Travel, where he led the company's global operational delivery teams. He also served for many years as COO of HRG, where he led innovations in HRG's technology, distribution, product development, and client data, as well as leading the growth and ultimate sale of its Fraedom payments business to Visa.



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## **Bill Tillman**

#### VP Sales

Bill oversees Spotnana's go-to-market strategy globally and leads Spotnana's sales organization. Bill was the first sales hire at Outtask, where he led the launch of Cliqbook Travel in the US before relocating to London to build Outtask's European business. After Concur acquired Outtask in 2006, Bill held multiple leadership roles across Concur's Global and SMB Travel & Expense business units, helping grow revenue from \$50M to \$2B.

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## Ashish Chaudhary

#### **VP Engineering**

Ashish Chaudhary is dedicated to shaping product strategy, envisioning innovative ideas, and leading a team of product and design experts to create products that both align with customer needs and drive business growth. Ashish brings extensive experience in scaling companies, having held leadership roles at American Express, Microsoft, PayPal, Blackhawk Network, Twilio, and most recently at Weave Communications, where he took the company public on the NYSE.



## Jessica Lewis

#### **VP** Finance

Jessica is responsible for overseeing company financial operations and projecting. Prior to Spotnana, Jessica spent over a decade at Concur and SAP where she held multiple leadership roles throughout the finance and accounting organizations. In addition, she worked at Ernst & Young providing audit and assurance services. Jessica holds Bachelors and Masters degrees in Accounting and Financial Management from the University of San Diego and is a Certified Public Accountant.



## Shilpi Narang

#### **VP** Customer Experience

Shilpi leads Spotnana's Customer Success and Travel Operations teams. Prior to Spotnana, Shilpi was the Chief Customer Officer at Bolt. She also worked at Meta's first enterprise SaaS business, spearheading the growth of their largest and most complex customers. She earned a Bachelor of Electrical Engineering and Computer Science degree from USC and an MBA from UCLA.

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